

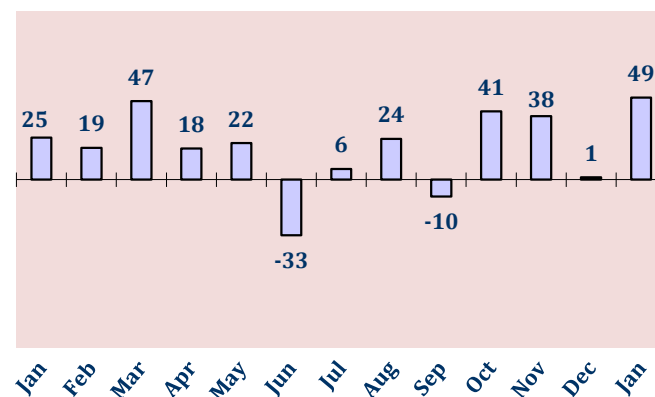
EFAMA INVESTMENT FUND INDUSTRY FACT SHEET ⁽¹⁾

JANUARY 2013 DATA

Net Sales (EUR bn) ⁽²⁾

UCITS	January	December
Equity	21.5	13.5
Bond	19.4	14.1
Balanced	11.3	7.3
Other UCITS	1.3	-0.3
Sub Total Long Term	53.4	34.6
Money Market	-4.7	-33.3
Total UCITS	48.7	1.3
Non-UCITS	January	December
Special	15.2	26.9
Real Estate	0.7	0.1
Other Non-UCITS	0.5	3.1
Total Non-UCITS	16.7	30.2
Grand TOTAL	65.4	31.5

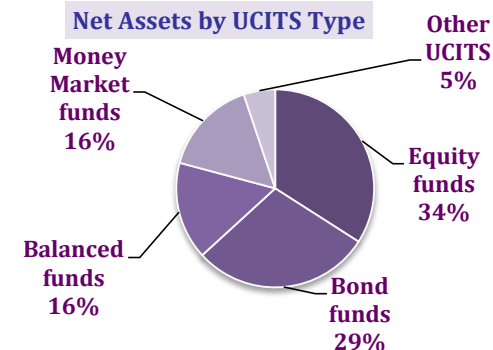
UCITS Net Sales (EUR bn)



Net Assets (EUR bn) ⁽³⁾

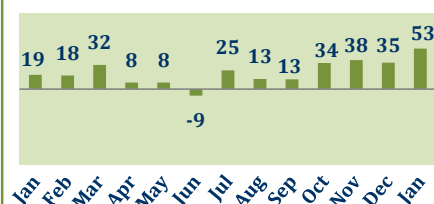
Category	January	% change ⁽⁴⁾	end 2012
UCITS	6,395	0.7%	6,351
Non-UCITS	2,557	0.3%	2,551
Total	8,952	0.6%	8,901

Net Assets by UCITS Type

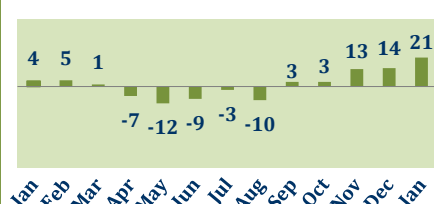


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

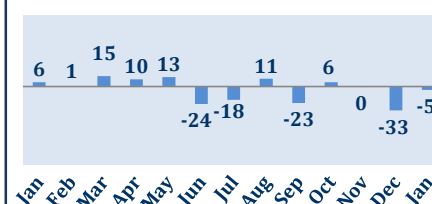
Long-term Fund Net Sales (EUR bn)



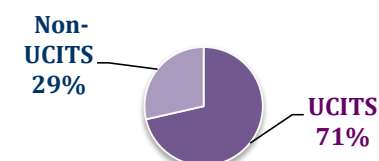
Equity Fund Net Sales (EUR bn)



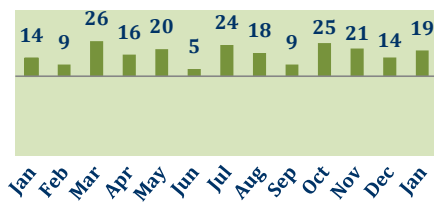
MM Fund Net Sales (EUR bn)



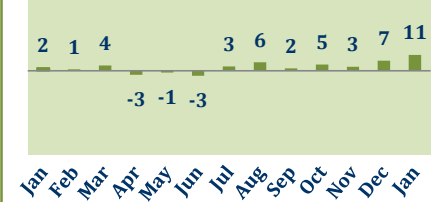
UCITS/Non-UCITS Net Assets



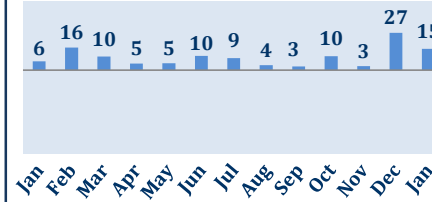
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

Regions	Sept 12
USA ⁽⁵⁾	10,818
Europe ⁽⁶⁾	8,741
Asia and Pacific	2,690
America excl. USA	2,144
World	24,515

(1) Excluding Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; excluding Belgium; (3) for countries reporting assets on a monthly basis (more than 99.6% of European investment fund assets); (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.