

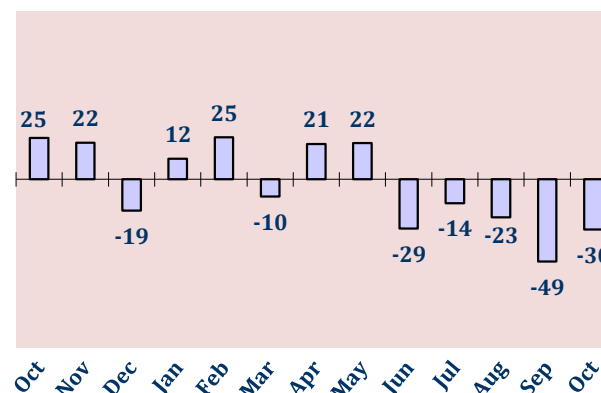
# EFAMA INVESTMENT FUND INDUSTRY FACT SHEET <sup>(1)</sup>

OCTOBER 2011 DATA

Net Sales (EUR bn) <sup>(2)</sup>

UCITS	October	September	2011
Equity	-7.5	-17.4	-40.1
Bond	-5.2	-12.1	-12.2
Balanced	-5.3	-10.1	18.7
Other UCITS	-1.3	2.4	12.4
Sub Total Long Term	-19.3	-37.3	-21.2
Money Market	-10.4	-11.6	-54.2
Total UCITS	-29.8	-48.9	-75.4
Non-UCITS	October	September	2011
Special	8.1	5.0	70.2
Real Estate	-1.3	0.1	2.9
Other Non-UCITS	0.2	0.2	5.4
Total Non-UCITS	7.0	5.3	78.5
Grand TOTAL	-22.8	-43.6	3.1

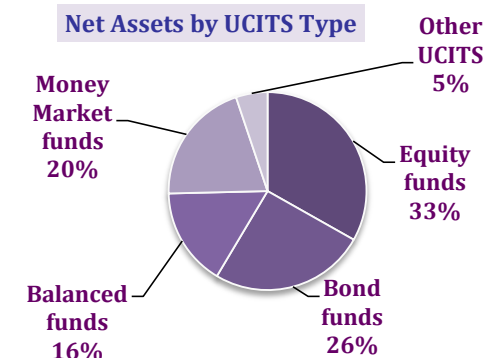
UCITS Net Sales (EUR bn)



Net Assets (EUR bn) <sup>(3)</sup>

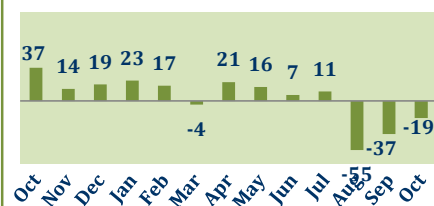
Category	October	% change <sup>(4)</sup>	end 2010
UCITS	5,487	2.2%	5,889
Non-UCITS	2,130	1.0%	2,042
Total	7,616	1.8%	7,931

Net Assets by UCITS Type

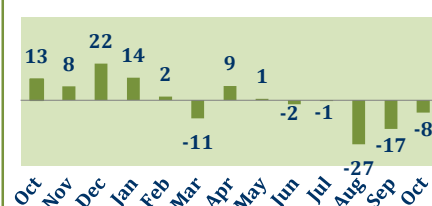


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

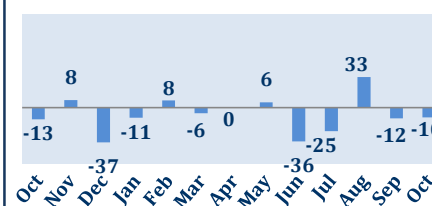
Long-term Fund Net Sales (EUR bn)



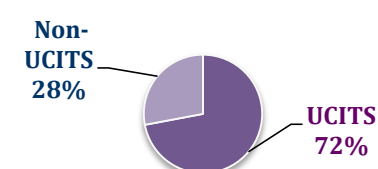
Equity Fund Net Sales (EUR bn) <sup>(5)</sup>



MM Fund Net Sales (EUR bn)



UCITS/Non-UCITS Net Assets



Bond Fund Net Sales (EUR bn) <sup>(5)</sup>



Balanced Fund Net Sales (EUR bn) <sup>(5)</sup>



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

Regions	June 11
USA <sup>(6)</sup>	9,208
Europe <sup>(7)</sup>	8,104
Asia and Pacific	2,415
America excl. USA	1,832
World	21,671

(1) Excluding Belgium, Netherlands & Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; (3) for countries reporting assets on a monthly basis (more than 97% of European investment fund assets); (4) change on previous month; (5) excluding Ireland before December 2010; (6) mutual funds; (7) for countries reporting assets each quarter, including non-UCITS.