

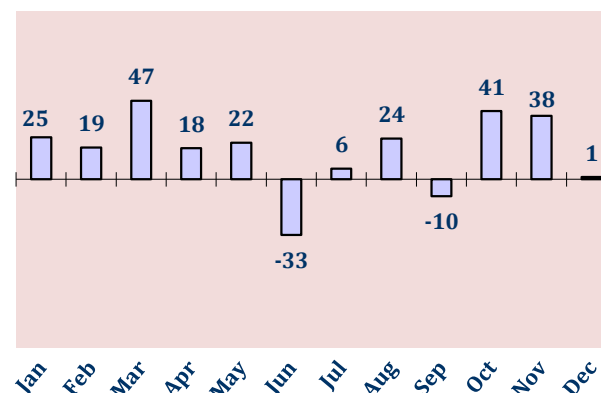
EFAMA INVESTMENT FUND INDUSTRY FACT SHEET ⁽¹⁾

DECEMBER 2012 DATA

Net Sales (EUR bn) ⁽²⁾

UCITS	December	November	2012
Equity	13.5	12.9	1.7
Bond	14.1	20.9	201.2
Balanced	7.3	2.9	25.4
Other UCITS	-0.3	1.4	6.2
Sub Total Long Term	34.6	38.1	234.4
Money Market	-33.3	-0.3	-36.8
Total UCITS	1.3	37.7	197.6
Non-UCITS	December	November	2012
Special	26.9	2.9	106.6
Real Estate	0.1	0.2	4.1
Other Non-UCITS	3.1	4.4	22.6
Total Non-UCITS	30.2	7.4	133.3
Grand TOTAL	31.5	45.2	331.0

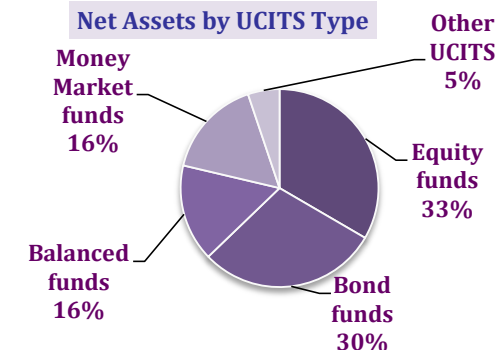
UCITS Net Sales (EUR bn)



Net Assets (EUR bn) ⁽³⁾

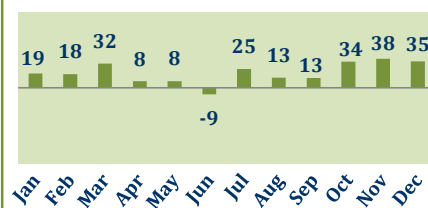
Category	December	% change ⁽⁴⁾	end 2011
UCITS	6,351	0.5%	5,613
Non-UCITS	2,521	0.8%	2,317
Total	8,872	0.6%	7,930

Net Assets by UCITS Type

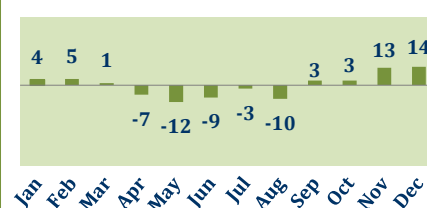


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

Long-term Fund Net Sales (EUR bn)



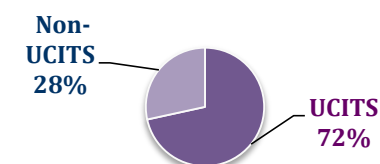
Equity Fund Net Sales (EUR bn)



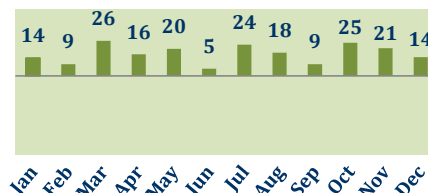
MM Fund Net Sales (EUR bn)



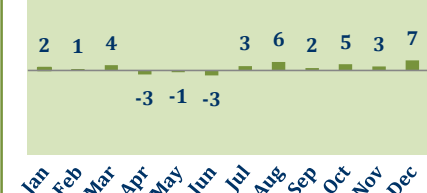
UCITS/Non-UCITS Net Assets



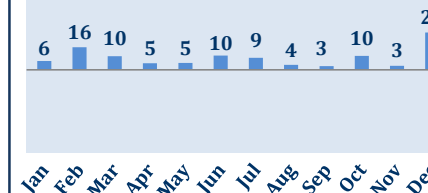
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

Regions	Sept 12
USA ⁽⁵⁾	10,818
Europe ⁽⁶⁾	8,741
Asia and Pacific	2,690
America excl. USA	2,144
World	24,515

(1) Excluding Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; excluding Belgium; (3) for countries reporting assets on a monthly basis (more than 99.6% of European investment fund assets); (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.