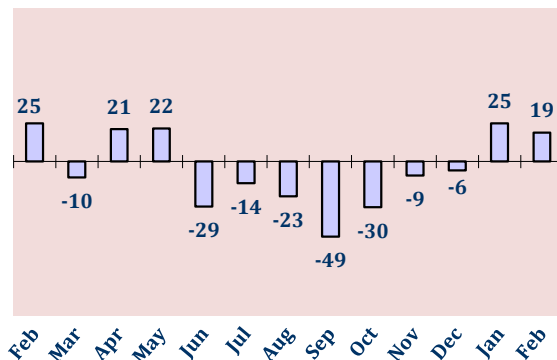


Net Sales (EUR bn) ⁽²⁾

| UCITS | February | January | 2012 |
|---------------------|----------|---------|------|
| Equity | 4.5 | 3.9 | 8.4 |
| Bond | 8.9 | 13.4 | 22.3 |
| Balanced | 1.1 | 2.2 | 3.3 |
| Other UCITS | 3.4 | -0.8 | 2.5 |
| Sub Total Long Term | 17.9 | 18.8 | 36.6 |
| Money Market | 1.0 | 6.0 | 6.9 |
| Total UCITS | 18.8 | 24.7 | 43.5 |
| Non-UCITS | February | January | 2012 |
| Special | 16.2 | 6.4 | 22.6 |
| Real Estate | 0.5 | 0.6 | 1.1 |
| Other Non-UCITS | -0.6 | -0.2 | -0.9 |
| Total Non-UCITS | 16.1 | 6.8 | 22.8 |
| Grand TOTAL | 34.9 | 31.5 | 66.4 |

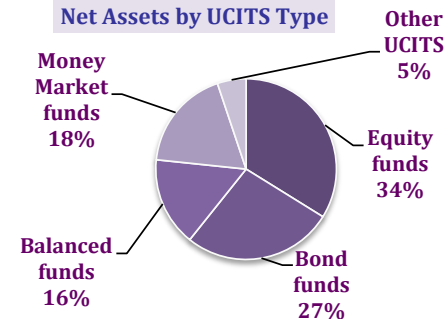
UCITS Net Sales (EUR bn)



Net Assets (EUR bn) ⁽³⁾

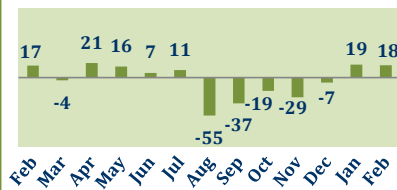
| Category | February | % change ⁽⁴⁾ | end 2011 |
|-----------|----------|-------------------------|----------|
| UCITS | 5,821 | 1.9% | 5,542 |
| Non-UCITS | 2,268 | 1.7% | 2,201 |
| Total | 8,089 | 1.9% | 7,743 |

Net Assets by UCITS Type

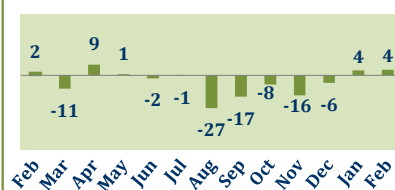


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

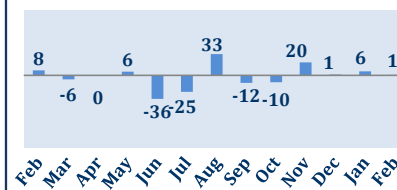
Long-term Fund Net Sales (EUR bn)



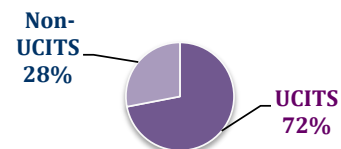
Equity Fund Net Sales (EUR bn)



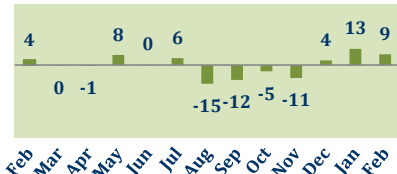
MM Fund Net Sales (EUR bn)



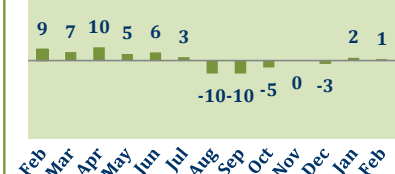
UCITS/Non-UCITS Net Assets



Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

| Regions | Dec 11 |
|-----------------------|--------|
| USA ⁽⁵⁾ | 9,792 |
| Europe ⁽⁶⁾ | 7,920 |
| Asia and Pacific | 2,466 |
| America excl. USA | 1,964 |
| World | 22,254 |

(1) Excluding Belgium, Netherlands & Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; (3) for countries reporting assets on a monthly basis (more than 97% of European investment fund assets); (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.

