

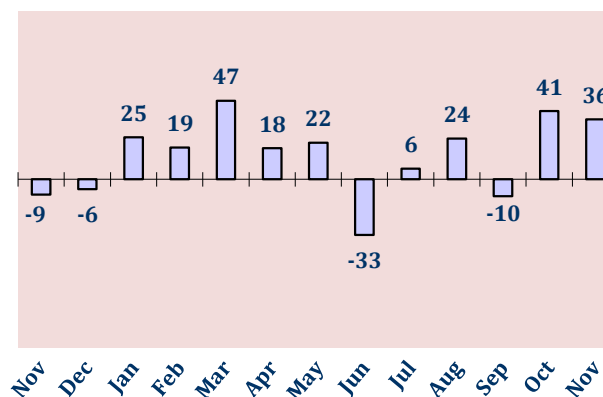
# EFAMA INVESTMENT FUND INDUSTRY FACT SHEET <sup>(1)</sup>

NOVEMBER 2012 DATA

Net Sales (EUR bn) <sup>(2)</sup>

UCITS	November	October	2012
Equity	13.0	3.4	-11.7
Bond	18.6	25.1	184.7
Balanced	2.9	4.5	18.1
Other UCITS	1.4	1.2	6.5
Sub Total Long Term	35.9	34.2	197.6
Money Market	-0.3	6.3	-3.5
Total UCITS	35.6	40.5	194.1
Non-UCITS	November	October	2012
Special	2.9	10.1	79.7
Real Estate	0.2	0.5	4.0
Other Non-UCITS	4.4	2.0	19.5
Total Non-UCITS	7.5	12.5	103.2
Grand TOTAL	43.1	53.0	297.3

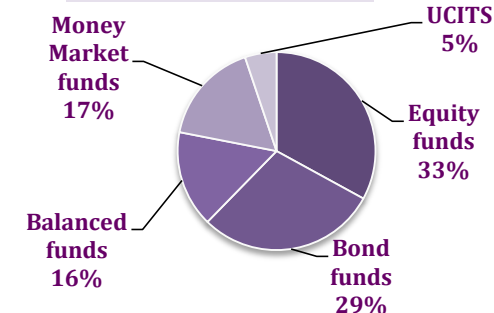
UCITS Net Sales (EUR bn)



Net Assets (EUR bn) <sup>(3)</sup>

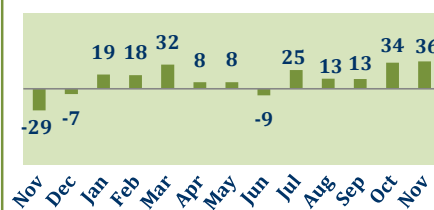
Category	November	% change <sup>(4)</sup>	end 2011
UCITS	6,316	1.1%	5,613
Non-UCITS	2,502	0.9%	2,317
Total	8,818	1.0%	7,930

Net Assets by UCITS Type

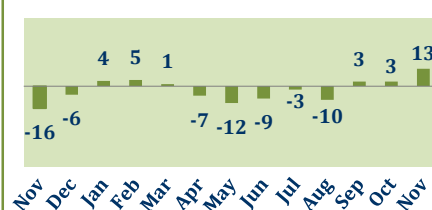


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

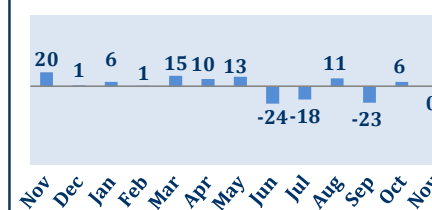
Long-term Fund Net Sales (EUR bn)



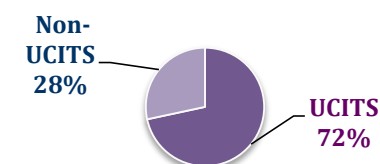
Equity Fund Net Sales (EUR bn)



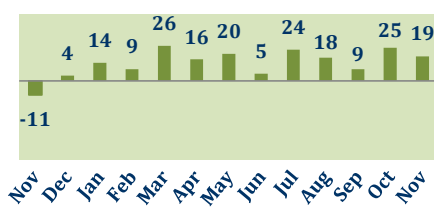
MM Fund Net Sales (EUR bn)



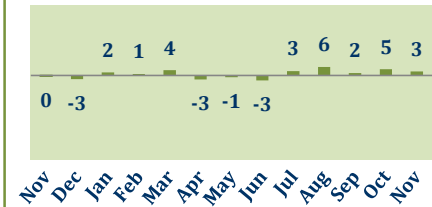
UCITS/Non-UCITS Net Assets



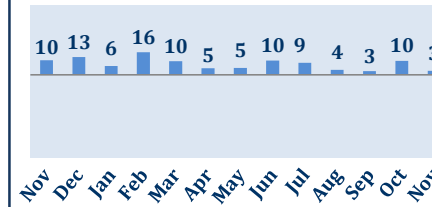
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

Regions	Sept 12
USA <sup>(5)</sup>	10,818
Europe <sup>(6)</sup>	8,741
Asia and Pacific	2,690
America excl. USA	2,144
World	24,515

(1) Excluding Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; excluding Belgium; (3) for countries reporting assets on a monthly basis (more than 99.6% of European investment fund assets); (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.