

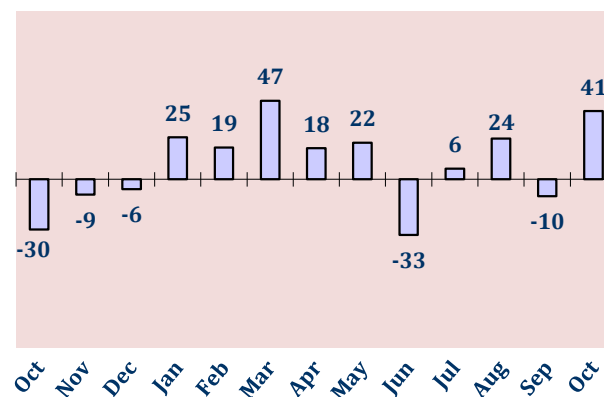
EFAMA INVESTMENT FUND INDUSTRY FACT SHEET ⁽¹⁾

OCTOBER 2012 DATA

Net Sales (EUR bn) ⁽²⁾

UCITS	October	September	2012
Equity	3.4	3.4	-24.7
Bond	25.1	8.8	166.1
Balanced	4.5	1.8	15.2
Other UCITS	1.2	-1.0	5.1
Sub Total Long Term	34.2	13.0	161.7
Money Market	6.3	-23.0	-3.1
Total UCITS	40.5	-10.0	158.6
Non-UCITS	October	September	2012
Special	10.1	2.6	76.8
Real Estate	0.5	0.5	3.8
Other Non-UCITS	2.0	0.5	15.1
Total Non-UCITS	12.7	3.6	95.7
Grand TOTAL	53.2	-6.4	254.3

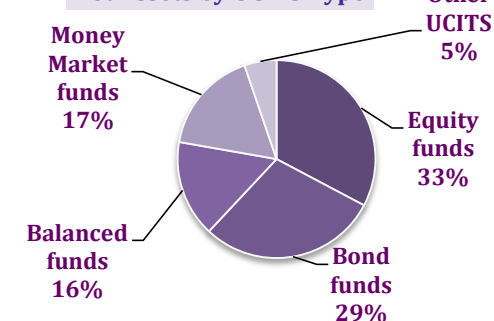
UCITS Net Sales (EUR bn)



Net Assets (EUR bn) ⁽³⁾

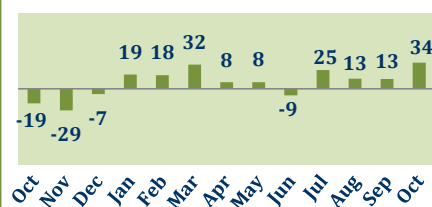
Category	October	% change ⁽⁴⁾	end 2011
UCITS	6,249	0.4%	5,613
Non-UCITS	2,479	0.3%	2,317
Total	8,728	0.4%	7,930

Net Assets by UCITS Type

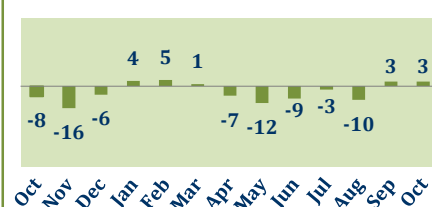


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

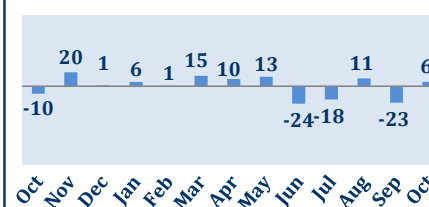
Long-term Fund Net Sales (EUR bn)



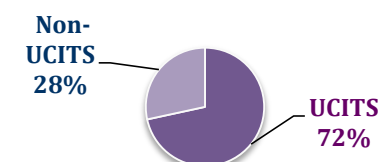
Equity Fund Net Sales (EUR bn)



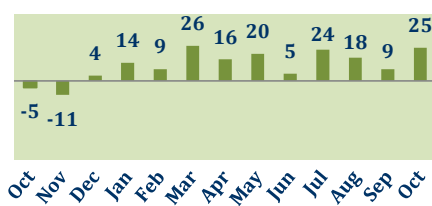
MM Fund Net Sales (EUR bn)



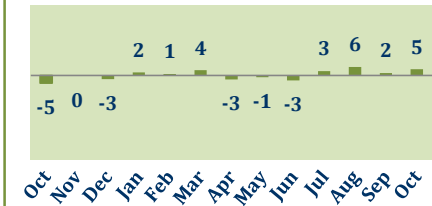
UCITS/Non-UCITS Net Assets



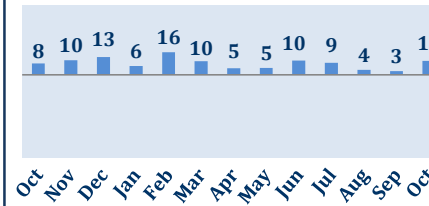
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

Regions	June 12
USA ⁽⁵⁾	10,598
Europe ⁽⁶⁾	8,437
Asia and Pacific	2,649
America excl. USA	2,097
World	23,900

(1) Excluding Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; excluding Belgium; (3) for countries reporting assets on a monthly basis (more than 99.6% of European investment fund assets); (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.