

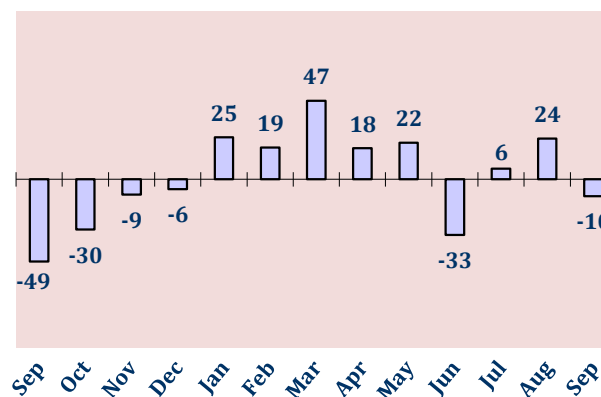
# EFAMA INVESTMENT FUND INDUSTRY FACT SHEET <sup>(1)</sup>

SEPTEMBER 2012 DATA

Net Sales (EUR bn) <sup>(2)</sup>

UCITS	September	August	2012
Equity	3.4	-10.3	-28.2
Bond	8.8	17.5	141.0
Balanced	1.8	6.1	10.7
Other UCITS	-1.0	-0.3	3.9
Sub Total Long Term	13.0	12.9	127.5
Money Market	-23.0	11.0	-9.4
Total UCITS	-10.0	24.0	118.1
Non-UCITS	September	August	2012
Special	2.6	3.5	66.7
Real Estate	0.5	0.6	3.3
Other Non-UCITS	0.5	0.7	13.1
Total Non-UCITS	3.5	4.7	83.2
Grand TOTAL	-6.5	28.7	201.3

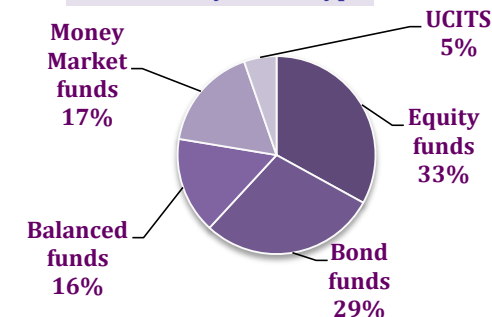
UCITS Net Sales (EUR bn)



Net Assets (EUR bn) <sup>(3)</sup>

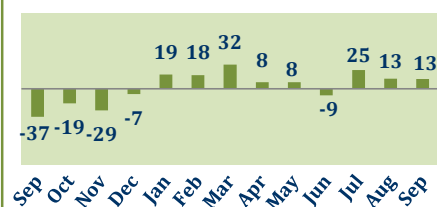
Category	September	% change <sup>(4)</sup>	end 2011
UCITS	6,223	0.4%	5,613
Non-UCITS	2,470	0.5%	2,317
Total	8,694	0.4%	7,930

Net Assets by UCITS Type

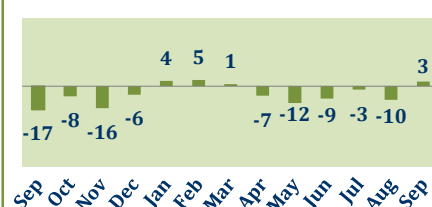


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

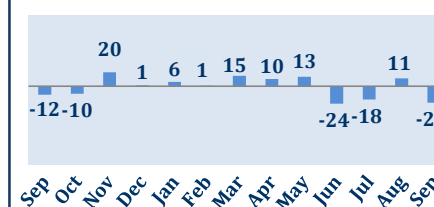
Long-term Fund Net Sales (EUR bn)



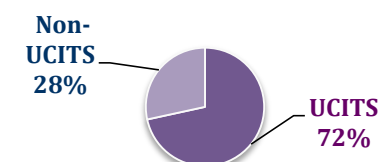
Equity Fund Net Sales (EUR bn)



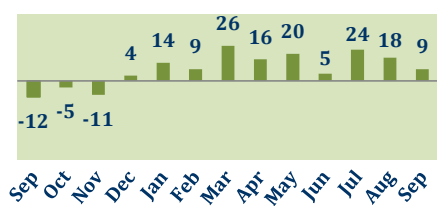
MM Fund Net Sales (EUR bn)



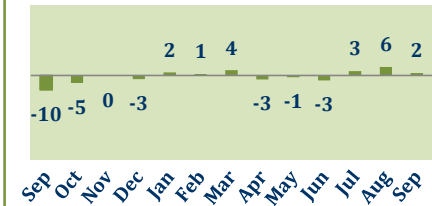
UCITS/Non-UCITS Net Assets



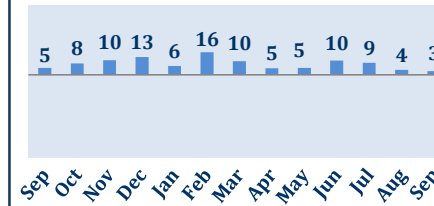
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

Regions	June 12
USA <sup>(5)</sup>	10,598
Europe <sup>(6)</sup>	8,437
Asia and Pacific	2,649
America excl. USA	2,097
World	23,900

(1) Excluding Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; excluding Belgium; (3) for countries reporting assets on a monthly basis (more than 99.6% of European investment fund assets); (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.