

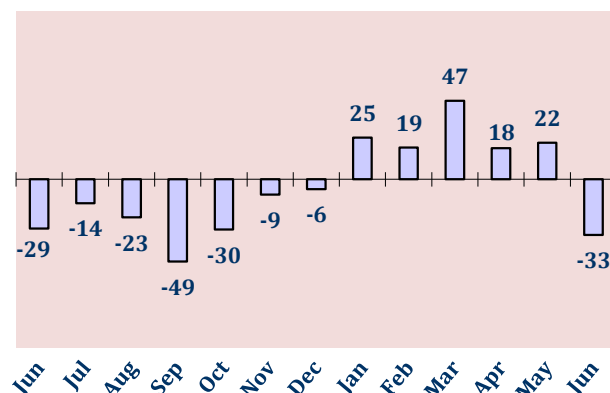
EFAMA INVESTMENT FUND INDUSTRY FACT SHEET ⁽¹⁾

JUNE 2012 DATA

Net Sales (EUR bn) ⁽²⁾

UCITS	June	May	2012
Equity	-9.2	-12.4	-18.8
Bond	5.4	20.4	90.8
Balanced	-3.5	-1.3	-0.3
Other UCITS	-1.7	1.7	4.7
Sub Total Long Term	-9.0	8.4	76.3
Money Market	-24.1	13.3	20.9
Total UCITS	-33.1	21.7	97.3
Non-UCITS	June	May	2012
Special	10.3	5.0	52.2
Real Estate	0.0	0.0	1.8
Other Non-UCITS	1.1	3.0	9.8
Total Non-UCITS	11.4	8.0	63.8
Grand TOTAL	-21.7	29.7	161.0

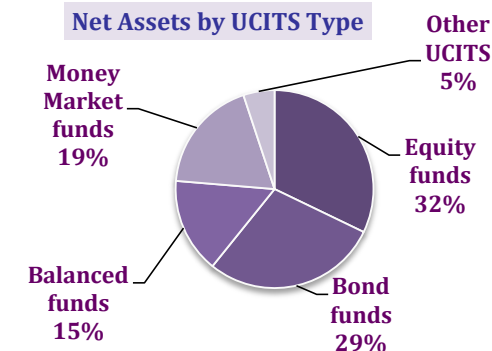
UCITS Net Sales (EUR bn)



Net Assets (EUR bn) ⁽³⁾

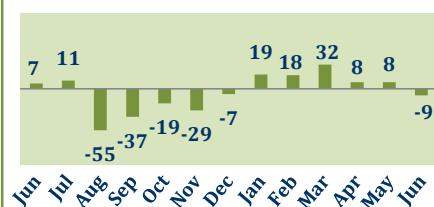
Category	June	% change ⁽⁴⁾	end 2011
UCITS	5,865	0.3%	5,542
Non-UCITS	2,375	2.2%	2,201
Total	8,240	0.8%	7,743

Net Assets by UCITS Type

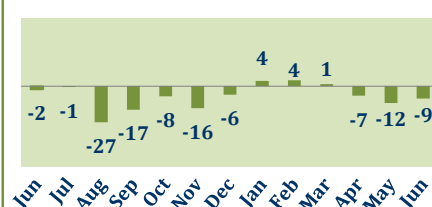


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

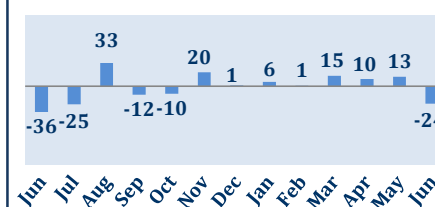
Long-term Fund Net Sales (EUR bn)



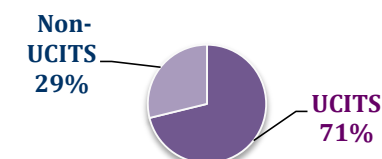
Equity Fund Net Sales (EUR bn)



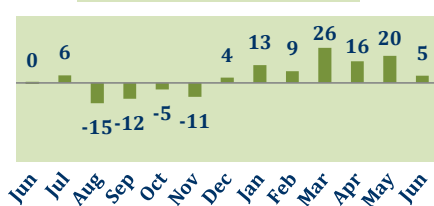
MM Fund Net Sales (EUR bn)



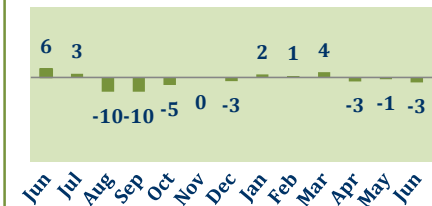
UCITS/Non-UCITS Net Assets



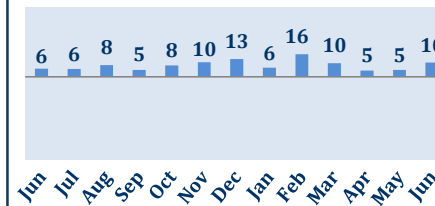
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

Regions	Mar 12
USA ⁽⁵⁾	10,206
Europe ⁽⁶⁾	8,362
Asia and Pacific	2,478
America excl. USA	2,089
World	23,253

(1) Excluding Belgium, Netherlands & Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; (3) for countries reporting assets on a monthly basis (more than 97% of European investment fund assets); (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.